



## Alliance of Independent Academic Medical Centers

# 2017 Directory of Partners



The AIAMC Partners Program is designed to cultivate a meaningful relationship between our members and the companies who so generously sponsor our educational outreach programs. The Alliance recognizes and appreciates the importance of developing and maintaining positive relationships with these organizations. Their support is critical to our ongoing ability to develop and present substantive programs with knowledgeable faculty in central and appealing locations. Please refer to this list of partners throughout the year. By working together, we will develop important partnerships that further advance the independent academic medical center.

## Vizient ~ Gold Sponsor

[www.vizientinc.com](http://www.vizientinc.com)

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Vizient, Inc., the largest member-driven health care performance improvement company in the country, provides innovative data-driven solutions, expertise and collaborative opportunities that lead to improved patient outcomes and lower costs. Vizient serves a diverse membership and customer base which includes academic medical centers, pediatric facilities, community hospitals, integrated health delivery networks and non-acute health care providers and represents almost \$100 billion in annual purchasing volume. The Vizient brand identity represents the integration of VHA Inc., University HealthSystem Consortium and Novation, which combined in 2015, as well as the recently acquired MedAssets' Spend and Clinical Resource Management (SCM) segment, which includes Sg2. In 2016, Vizient received a World's Most Ethical Company designation from the Ethisphere Institute. Vizient is based in Irving, Texas, with locations in Chicago and other cities across the United States. Please visit [www.vizientinc.com](http://www.vizientinc.com) for more information.

## ECG Management Consultants, Inc. ~ Silver Sponsor

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ECG is a strategic consulting firm that is leading healthcare forward, using the knowledge and expertise built over the course of four decades to help clients see clearly where healthcare is going and to navigate toward success. We work as trusted, professional partners with hospitals, health systems, medical groups, and academic medical centers across the country. We thrive on delivering smart counsel and pragmatic solutions to the critical challenges that will revolutionize the healthcare system. Client success is our primary objective. ECG's national presence includes offices in Boston, Dallas, San Diego, San Francisco, Seattle, St. Louis, and Washington, D.C.

Visit our Web site at [www.ecgmc.com](http://www.ecgmc.com) to register for any of our complimentary Webinars, view and download insightful thought leadership publications, and access more information about our efforts to help address some of the most difficult and complex strategic, operational, financial, and political issues within the healthcare industry.

## Jive Software ~ Silver Sponsor

[www.jivesoftware.com](http://www.jivesoftware.com)

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Improve clinician productivity with support through all aspects of EHR lifecycle; from selection through ongoing optimization efforts. Jive has helped major health systems *save millions of dollars* on their EHR optimization efforts by streamlining project communication and clinician feedback. Whether you're implementing a new EHR, upgrading your existing system, or optimizing processes Jive can save you time, resources and money. One health system reduced their backlog of clinical change requests from over 8 months to 3 weeks simply by moving to Jive. Empower primary care physicians, specialists, nurses and other care team members to communicate and collaborate securely and on their own time, all in one place.

## American Medical Association ~ Bronze Sponsor Introduction to the Practice of Medicine

[www.americanmedicalassociation.org](http://www.americanmedicalassociation.org)

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Introduction to the

Practice of Medicine

Competency Training and Education

Incorporated in 1897, The American Medical Association (AMA) is the largest non-profit association of physicians—both MDs and DOs—and medical students in the United States. The AMA seeks to promote the art and science of medicine, the medical profession, and the betterment of public health. Its purposes include obtaining, synthesizing, integrating, and disseminating information about health and medical practice; setting standards for medical ethics, practice, and education; and being an influential advocate for physicians and their patients.

Introduction to the Practice of Medicine (IPM) is a Web-based educational series designed to complement and reinforce what is being taught in patient settings and didactic curriculums in residency and fellowship (allopathic and osteopathic) programs. IPM's learning courses help residents and their institutions develop the Milestones and general competencies suggested by the Accreditation Council for Graduate Medical Education (ACGME). The IPM program also eases the administrative burden that institutions like yours face in coordinating, tracking and reporting educational activities.

## CHMB ~ Bronze Sponsor

[www.chmbinc.com](http://www.chmbinc.com)

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CHMB works with physicians and health systems nationally to successfully manage the revenue cycle and to optimize payment for services provided. Today, more than 6,500 physicians encompassing 45 different medical specialties rely on CHMB for their experience in delivering proven solutions to improve practice profitability and optimize healthcare technology investments. Learn more at [www.chmbinc.com](http://www.chmbinc.com).

## Hall, Render, Killian, Heath & Lyman, PLLC ~

### Bronze Sponsor

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As the nation's largest health care-focused law firm, Hall Render is distinguished by its attorneys' extensive knowledge and experience. More than 200 health attorneys in 12 offices across the country provide the nation's best health systems, hospitals, physician organizations and other health care industry partners with legal and strategic counsel on all aspects of health care regulatory, business, compliance, litigation and operational matters. Commitment and experience complement the firm's understanding of the evolving landscape of today's health care industry, distinguishing Hall Render as one of the nation's preeminent health care law firms. Learn more at [www.hallrender.com](http://www.hallrender.com).

## Isabel Healthcare ~ Bronze Sponsor

[www.isabelhealthcare.com](http://www.isabelhealthcare.com)

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Isabel Healthcare Inc. was founded in 2000 by Jason Maude and is named after Maude's daughter who almost died after a potentially fatal illness was not recognized. For over 16 years, Isabel Healthcare has been validated and peer reviewed and is now recognized as the leader in differential diagnosis decision support.

## Isabel cont.

Isabel is proven to enhance the clinical reasoning and differential diagnosis skills of students, residents and practicing physicians through integrating it into medical education curriculum, residency programs and practice settings. Isabel is unique as it is the broadest tool available, covering over 10,000 conditions. Isabel allows the user to enter clinical features in natural language free text (not forced to pick from a predetermined list) and has been vetted for accuracy and efficacy in over 20 peer reviewed studies.

In addition to Isabel Professional, Isabel's family of diagnosis performance solutions also include the Isabel Symptom Checker for patients and patient engagement, Isabel Clinical Educator, a case based learning platform for clinical learners and Isabel Active Intelligence, a fully EMR embedded differential diagnosis intelligence solution. Connect with us at [don.bauman@isabelhealthcare.com](mailto:don.bauman@isabelhealthcare.com), 734-332-0612 or visit us at [www.isabelhealthcare.com](http://www.isabelhealthcare.com) and learn how Isabel is used by residents and experienced physicians alike.

## Jordan Search Consultants ~ Bronze Sponsor

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Jordan Search Consultants (JSC) is a search firm providing healthcare, executive, and higher education recruitment solutions throughout the nation. By providing a streamlined, strategic, and customized approach to recruitment, JSC partners with clients to address evolving staffing objectives in a variety of settings. With services that range from candidate sourcing to complete turnkey position fulfillment solutions, JSC serves hospitals, health systems, medical groups, and academic medical centers across the country. The professionals at JSC make it a priority to really understand the unique cultures of each organization and the professional and personal goals of each candidate to positively impact revenue and retention rates.

JSC partners with clients to mitigate the challenges and risks that inherently come with healthcare staffing. In fact, the company's healthcare and executive searches are based on a proven process comprised of industry and regulatory expertise and technological efficiency. Additional information about JSC services may be found on our website [www.jordansc.com](http://www.jordansc.com).

## MedHub ~ Bronze Sponsor

[www.medhub.com](http://www.medhub.com)

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MedHub is the leading provider of health care education management solutions for graduate and undergraduate medical education, and advanced practice healthcare institutions.

MedHub offers two health care education solutions, MedHub and E\*Value, used by more than 600 organizations to address the complex tasks and interactions between trainees, educators, programs and institutions, allowing for continuous improvements that increase accuracy, efficiency and ease of operation across the health care education enterprise.

MedHub's graduate medical education solution was built from the ground up to support the largest, most complex GME institutions to streamline program administration, ensure institutional oversight and accreditation, and improve learning outcomes.

For more information, visit [www.medhub.com/gme](http://www.medhub.com/gme).

## New Innovations, Inc. ~ Bronze Sponsor

[www.new-innov.com](http://www.new-innov.com)

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New Innovations provides Graduate Medical Education professionals with an efficient, secure online workspace to collect data and collaborate across their domain in activities crucial for accreditation. We offer sponsoring institutions strong and cohesive governing tools to track alignment with standards, analyze learning environments, identify problems, and make informed decisions that will drive quality improvement and patient safety efforts. Our comprehensive reimbursement tools give our clients confidence that they are receiving the funding they deserve. We keep pace with the changing world of accreditation so you can be confident that you are in control of what is important. We partner with our clients to provide security of data, connection with your networks, customized GME control, and superb customer service. Contact us to see why we are the industry leader and to experience the original Residency Management Suite.

## RL Solutions ~ Bronze Sponsor

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software for  
safer healthcare

RL Solutions is a global company that designs comprehensive healthcare software for patient feedback, incident reporting & risk management, infection surveillance, claims management, peer review and root cause analysis. With over 1,800 clients – including healthcare networks, hospitals and long-term care facilities – we pride ourselves on creating and maintaining long-lasting relationships.

## Sinai Hospital of Baltimore ~ Bronze Sponsor

[www.lifebridgehealth.org](http://www.lifebridgehealth.org)

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Sinai Hospital of Baltimore is an acute care, 491-bed community teaching hospital providing a broad range of inpatient, outpatient, emergency (Level II Trauma) and community-based support services. Sinai is the most comprehensive and largest community hospital in Maryland, and the state's third largest teaching hospital. Sinai Hospital's Accreditation Council for Graduate Medical Education (ACGME) accredited residency training programs include Internal Medicine, Obstetrics and Gynecology, Pediatrics, Ophthalmology, Surgery, Rehabilitation, and Orthopedics. Over 140 residents receive competitive post-graduate training, and 400 medical students receive clinical training at Sinai annually. Over 160 full-time Faculty and 800 voluntary attending physicians form Sinai's highly respected teaching faculty.

Sinai is a MAGNET institution as designated by the American Nurses Association for its excellence in nursing care, and was ranked #47 nationally in Neurology and Neurosurgery by *U.S. News & World Report* (and one of two top 50 hospitals for Neurology/Neurosurgery in Maryland).

## AMA Insurance Agency, Inc. ~ Exhibitor

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**The AMA Sponsored Med Plus Advantage (MPA) Program offers insurance solutions for Hospital Faculty Staff and Residents. Free complete review and benchmarking of employee benefits.** We have a new value offering we're offering to Hospitals. We think it can help save considerable money, and we're hoping to run the concept by folks like you – for feedback.

- We realize operating budgets continue to get squeezed. We also realize competition to recruit & retain key employees continues to intensify. And we know that a competitive employee benefit plan can be one of the largest expense items for a Hospital.
- We think the combination of these things presents an interesting opportunity. One where AMA's leverage AND relationships can help groups save a lot of money – and design an attractive benefit plan for your employees.
- Through AMA Insurance, we've secured an arrangement where Hospitals can typically provide an **average annual savings of 25%** from a group's existing plan. We think that's a significant benefit.
- In fact, we believe so strongly in the value offering....that AMA uses this arrangement, for our own employee benefit program. Stop by our exhibit to learn more.
- Through AMA Insurance, we've secured an arrangement where Hospitals can typically provide an **average annual savings of 25%** from a group's existing plan. We think that's a significant benefit.
- In fact, we believe so strongly in the value offering....that AMA uses this arrangement, for our own employee benefit program. Stop by our exhibit to learn more.

## ECFMG, Educational Commission for Foreign Medical Graduates ~ Exhibitor

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ECFMG® is a world leader in promoting quality health care, serving physicians, members of the medical education and regulatory communities, health care



## ECFMG cont.

consumers, and those researching issues in medical education and health workforce planning. ECFMG offers a variety of programs for medical students and graduates worldwide and the entities that educate, train, register/license, and employ them. Through its programs and its foundation, the Foundation for Advancement of International Medical Education and Research (FAIMER®), ECFMG promotes excellence in health professions education and in research on international medical schools and their graduates. Learn more about ECFMG at [www.ecfm.org](http://www.ecfm.org).

ECFMG's GEM<sub>XSM</sub> program is a global partnership for educational exchange in medicine and the health professions. GEMx's Partners are medical schools and other institutions around the world that share a commitment to providing students in medicine and the health professions with increased access to educational exchange opportunities. Learn more about GEMx at [www.gemxelectives.org](http://www.gemxelectives.org).

## The University of Queensland - Ochsner Clinical School ~ Exhibitor

<https://medicine-program.uq.edu.au/ochsner-clinical-school>

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The University of Queensland(UQ) - Ochsner Clinical School offers a unique opportunity to be part of a truly global medical school experience. Through this program, students from the United States experience the benefits of both a world class research university and a world class healthcare system. Ochsner Health System has partnered with The University of Queensland's 4-year M.D. degree program in Brisbane, Australia to provide an integrated global medical education.

U.S. medical students spend the first 2 years of medical school in Brisbane, Australia at the UQ School of Medicine. The next 2 years of the M.D. program are then spent in New Orleans at the UQ - Ochsner Clinical School completing their core clinical rotations within the Ochsner Health System, where students have the opportunity to learn in a fully integrated health system with a large multi-specialty practice that includes over 1000 physicians.



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